

Why is the Departmental Profit Report different if you look at ledger transactions vs the profit report

Introduction

This page is dedicated to explaining why the Departmental Profit Reports might have different totals if you look at the ledger transactions versus the profit report.

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Ledger Transactions vs Profit Report

They produce the same result however are affected by date.

Profit Report

The managers profit report and reports similar were originally designed to be used by a "sales manager" type staff member. From their point of view the important thing is how much money each sale made them, over all. They do not care about dates or months. This report looks at the date of the delivery only.

Ledger Transactions

This version of the Departmental profit report looks at anything in the ledger between the selected dates (month). If there are costs on stock from previous/after months these won't be included in the report.

See the example below:

Cost added on stock -

Date Purchased Asking Price **Stock Card** Stock#

Stock Details

Description Rego # VIN Chassis#

Length Colour Valuer Build Date Compliance

Client Details Accessories

Stock Age Rego Expiry Rego Remaining Safety Certificate Issued Certificate Age Date Printed

Cost Transactions

Date	Reference #	Detail	Ex GST	Inc GST	GST Amount
01/12/15		Purchase Price	\$9,090.91	\$10,000.00	\$909.09
01/12/15		Load Amount	\$0.00	\$0.00	\$0.00
15/01/16	250116	Accessories (Ultimate Caravans)	\$1,000.00	\$1,000.00	\$0.00
			\$10,090.91	\$11,000.00	\$909.09

Sale Transactions

Date	Reference #	Detail	Ex GST	Inc GST	GST Amount
15/12/15		Selling Price (Salesperson: Michelle Mooney)	\$13,636.36	\$15,000.00	\$1,363.64
15/12/15		Cost Of Sale (Above)	(\$10,090.91)	(\$11,000.00)	(\$909.09)
Net Profit / GST Owing			\$3,545.45	\$4,000.00	\$454.55

Departmental Profit Report run with the Ledger as the data source -

Report - Departmental Profit Report - Last Refresh: Now

Departmental Profit Report
Sales (Data Source: Ledger)

Report Printed: 25/01/2016 09:37 Branch: MELBOURNE Sale Class: Retail Wholesale JNL/OTHER
Date Range: 01/12/2015 To 31/12/2015
Vehicle Class: <ALL> Make <ALL>
Yard: <ALL> Type: Used

MTD Dec 2015
01/Dec/15 to 31/Dec/15

Department Sales	No.	Sales	C.O.S	Gross	%	Avg
VEHICLE SALES - Used						
USED - RETAIL	1	13,636	9,091	4,545	33	4,545
Totals	1	13,636	9,091	4,545	33	4,545
+ Other Income						
+ Total Other Income				0		

Departmental Profit Report run with the Profit Report as the data source -

Report - Departmental Profit Report - Last Refresh: Now

Print... 100% 1/1 Back Forward Display Full Screen Send

Departmental Profit Report

Sales (Data Source: Profit Reports)

Report Printed: 25/01/2016 09:41 Branch: MELBOURNE Sale Class: Retail
 Date Range: 01/12/2015 To 31/12/2015 Wholesale
 Vehicle Class: <ALL> Make <ALL> JNL/OTHER
 Yard: <ALL> Type: Used

Sale extras are included in the vehicle sales
 All Prices on this report are displayed EX

MTD Dec 2015						
01/Dec/15 to 31/Dec/15						
Department Sales	No.	Sales	C.O.S	Gross	%	Avg
VEHICLE SALES - Used						
USED - RETAIL	1	13,636	10,091	3,545	26	3,545
Totals	1	13,636	10,091	3,545	26	3,545
+ Other Income						
		+ Total Other Income		0		

Downloadable Document

Please feel free to download the above information in the downloadable PDF document below:

[Why is the Departmental Profit Report different if you look at ledger transactions vs the profit report.pdf](#)